



**Company:** Ascension Strategies, LLC

**Location:** Louisville, Kentucky

**Company Overview:** Ascension Strategies, is a premier strategic performance consulting and coaching firm dedicated to guiding individuals, companies, and organizations toward their highest potential. We are a woman, minority, veteran-owned and operated firm. With our company tagline, Own Your Evolution™, we are committed to helping our clients establish a path to personal and professional growth.

Our approach is grounded in critical thinking, guided by value-based decision-making informed by data and best practices. At Ascension Strategies, we believe in a structured approach to growth, our Own Your Evolution™ model encapsulates four key steps: Clarity, Engage, Conquer, and Evolve. Our objective is to propel clients beyond stagnation and overwhelm, empowering them to regain ownership of their growth journey – their evolution.

We are looking for highly skilled and motivated senior-level leaders to provide executive and professional coaching services to our clients. Join us at Ascension Strategies and Own Your Evolution™ today!

**Position Title:** Executive Coach

**Job Type:** Contractor, Project Based

**Salary:** TBD; based upon credentials, experience, and time in service

**Benefits:** N/A

**Job Description:**

As an Executive Coach, you will be responsible for delivering our 33-week CorEvolution™ program to clients. You will take on the critical role of working closely with executives, managers, and high-potential individuals to enhance their leadership capabilities, improve their overall performance, and enable them to reach their full potential. Through one-on-one coaching sessions, group workshops, and assessments, you will help clients identify their strengths and



weaknesses and create personalized action plans to address areas for improvement. This position will report directly to the Chief Executive Officer.

## **Key Responsibilities:**

1. Execute, manage, and monitor our CorEvolution™ program, per program process and policy
2. Meet with clients to discuss their goals, aspirations, and challenges
3. Administer assessments and homework to gain insights into clients' personality traits, behavioral tendencies, and competency gaps
4. Create customized coaching plans based on clients' needs, aligning them with their goals and desired outcomes
5. Facilitate regular coaching sessions to monitor progress, provide constructive feedback, and offer ongoing support and encouragement
6. Help clients shift their perspectives, refine their approaches, and build new skills to overcome obstacles and achieve success
7. Serve as a sounding board, trusted advisor, and accountability partner, challenging clients to think critically, reflect deeply, and act decisively
8. Design and facilitate group workshops and training programs to foster collaboration, trust, and knowledge sharing among leaders and teams
9. Remain up-to-date with the latest coaching methodologies, theories, and best practices; and share among colleagues
10. Maintain confidentiality and ethical standards throughout all coaching engagements
11. Build and manage client relationships, ensuring exceptional levels of customer satisfaction and loyalty
12. Cultivate an entrepreneurial mindset within our organization by promoting creative thinking, innovation, and calculated risk-taking



# Executive & Professional Coaching: Individuals

## Qualifications:

- Bachelor's degree in Psychology, Business Administration, Human Resources, Education, or related field; advanced degree preferred
- Minimum of 15 years of experience in leadership development, talent management, or related fields or;
- Professional certification as an executive coach from a reputable accreditation body such as the International Coaching Federation (ICF) or equivalent plus 10 years of experience
- Proven ability to build rapport quickly, inspire confidence, and influence positive change in others
- Exceptional listening, questioning, and facilitation skills
- Understanding of adult learning principles, emotional intelligence, and behavioral psychology
- Experience working with diverse cultures, backgrounds, and communication styles
- High level of integrity, discretion, and respect for confidentiality
- Proficient in MS Office Suite, including Word, PowerPoint, Excel, and Outlook
- Willingness to travel up to 25% as required; coaching may be delivered virtually or in person
- Flexible work hours may be necessary to accommodate client meetings and program deadlines.

If you are passionate about empowering executives and leaders to unlock the path to their evolution and eager to contribute your expertise to a growing coaching practice, we invite you to apply for this rewarding opportunity!